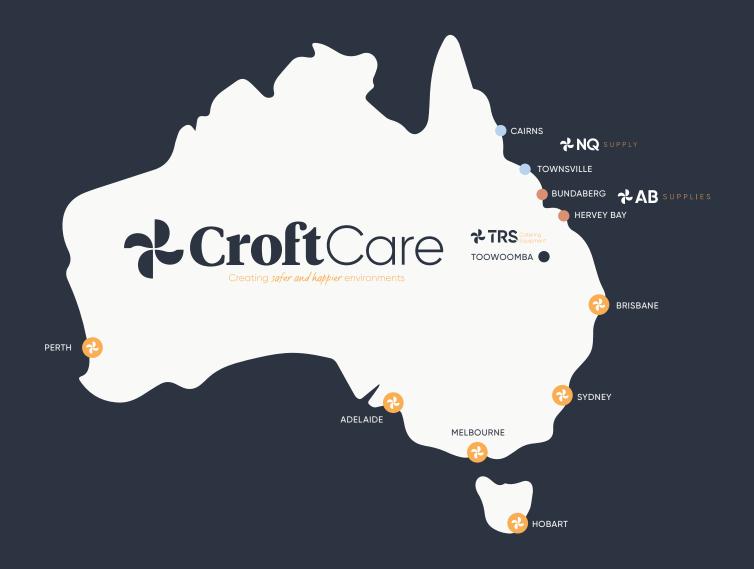




Croftcare is an independent, third-generation, family owned company that has worked with Australian businesses for over 75 years.

We provide value by being big enough to compete and offer the best products at competitive rates and small enough to care for each of our clients like family. It's this level of service and pride in our work that we know benefits all within the Croftcare community. Put simply, it's "essential service, exceptional care."



# We have Australian childcare supply needs covered.







#### Total Childcare Supply Solution

Croftcare is your one-stop solution for childcare cleaning, catering, health and hygiene supplies with prices and service trusted by some of Australia's largest early learning organisations.

We continually work with our trade partners to identify innovative, sustainable, and cost effective system solutions, producing quality outcomes for our clients.

## Create efficiencies + deliver cost savings.

With the increasing amount of complexity, compliance and regulation entering the childcare industry, Croftcare saw the need to further support our network of customers. After years of learnings, collaboration and consultation with operational experts, Croftcare developed propriety systems and products to lessen staff burden, create efficiencies and deliver cost savings in the early learning environment.

Croftcare partner with you to ensure you and your teams are equipped with the tools to exceed hygiene, WHS and compliance standards while creating greater efficiencies and cost savings.





Early Learning Hygiene Training Experts

We understand the need to recruit, retain and train the best people in the industry. Our online training platforms are designed around a framework that will assist in providing a safe, risk-free workplace and a more efficient and effective operating team

Early Learning Hygiene Audits

We provide a free, tailored, confidential bi-annual Early Learning hygiene audit based on the NQF requirements:

- 139 point confidential hygiene audit of your centre
- · ATP testing, Salmonella testing & Sandpit testing
- · Results sent confidentially to centre directors

#### Prioritising Sustainability

We operate under a strong ideology of mutual commitment to both our clients and the environment. Some important factors to consider when choosing a suppler who truly values the commitment to environmental responsibilities are:

- Our ESG strategy and focus on reducing carbon omissions per order
- Environmentally friendly range of products
- Reducing wastage, increase reliability and efficiency in use
- Supporting and buying from locally owned sources

#### Customise Your Product Range

Centres differ in size, location, budgets and life cycles so it is important we customise your product range and collaborate to design a set of products that meet the centres specific financial, operational requirements and is fit for purpose.

#### Online Procurement Platforms

We understand the need to reduce the number of manual processes, increasing accuracy and efficiencies. Our online platforms can be tailored to meet your requirements.

- Weekly / Monthly / Yearly budgets can be set for each site or department
- · Manager order approval restrictions can be applied
- · Locked and contracted basket of goods to prevent unauthorised ordering

#### Customised Management & Reporting

We understand designing and tailoring reports can create efficiencies and deliver cost savings, removing paperwork, approvals and double-handling. Working to identify these opportunities creates value for our clients.

- Customised reporting and invoicing to meet your operational requirements.
- General ledger & cost centre coding to create efficiencies.
- Centralised account management to harmonise your operation.

#### Industry Best Customer Care

The ability to be flexible, personable and responsive in today's bureaucratic environment is critical to our success. Controlling customer service teams, distribution network and supply chain is key.

- Our fleet of company drivers adhere to your specific drop requirements.
- All warehouses are strategically located within 20 minutes of the CBD.
- Our flexibility and responsiveness to your urgent needs is an industry benchmark, with no red-tape.

#### Confidence in Supply & Australian Owned

Long term partnerships built over 7 decades has allowed us to refine our operations with our suppliers and manufacturers to exceed expectations in the toughest of times.

- 30 years of importing and manufacturing experience.
- 75 years of long-term manufacturer relationships.
- Industry standard DIFOT.
- · National distribution, installation and servicing.











## Cleaning, catering & hygiene.

#### Washroom

- Washroom
- Toilet Tissue
- · Small Roll
- · Jumbo Roll
- Interleaf
- · Hand Towel
  - Roll
  - Interleaved
- · Facial Tissues
- · Sanitary Bags & Bins



#### Chemicals & Cleaning Solutions

- · Kitchen Cleaners
- · Automatic Dishwasher Products
- · Toilet & Bathroom Products
- · Laundry Powders & Liquids
- · Odour Control
- · Urinal Screens & Blocks
- · Bleach & Disinfectant
- · Floor & Carpet Care
- · Citrus Based Cleaners
- · Hospital & Food Grade Sanitisers



#### **Commercial Catering Equipment**

- · Ovens, Oven Ranges, Deep Fryers
- · Dishwashers/Glasswashers
- Refrigeration
- Food Processing Equipment
- Shelving
- · Stainless Steel Benches & Sinks
- Food Storage
- HACCAP accredited products



#### **Janitorial**

- · Garbage Bags
- · Kitchen Tidy Bags
- · Brush Ware
- Dust Control Products
- · String & Flat Mops
- Buckets
- Microfiber Cloth & Sponges
- · Cloths, Sponges & Scourers
- · Window Cleaning Equipment
- · Janitors Carts & Trolleys



#### Packaging & Tape

- · Bubble & Pallet Wrap
- · Top Sheets
- · Builders Film
- Poly & Steel Strapping
- Tapes & Tape Dispensers
- · Press Seal Bags
- Invoice Enclosed Envelopes
- Mail Packs & Jiffy Bags
- · Drum Liners
- · Box Cutters & Blades
- · Cartons & Corrugated Cardboard

#### Personal Protective Equipment

- · Protective Headwear
- Protective Eyewear
- Hearing ProtectionRespirators & Masks
- Riggers & Welding Gloves
- Workwear
  - Fluro / Reflective Clothing
  - · Safety Boots
- · Rehydration & Cooling Products
- · Sunscreen

#### Gloves

- Latex
- VinylNitrile
- · Silver & Flock Lines
- · Specialty Gloves
  - · Food Processing
  - Mining
  - · Construction
  - Industrial
  - · Horticulture



#### **Machinery & Servicing**

- Vacuum Cleaners
- · Scrubbers / Sweepers
- Steam Cleaning Machines
- Polishers
- · High Speed Burnishers
- · Shampooers / Extractors
- Carpet Spotters
- Multi-wash Equipment
- Pressure Washers
- Parts & Accessories





#### Hand Hygiene

- Cleansers
  - · Bulk Soap
  - · Foam Soap
  - · Guest & Bar Soap
  - · Fragrance & Dye Free Soap
  - Heavy Duty Cleansers
- Instant Hand Cleanser/Sanitiser
  - Foam Alcohol Based
  - · Gel Alcohol Based
  - · Alcohol Free Foam



#### Personal & Health Care

- · Continent Products
- Nappies
- · Baby Wipes
- · Alcohol Wipes
- Bed Roll
- Soaker Pads
- · Dental Bibs
- Tooth Brushes
- · Tooth Paste
- Razors



#### **Arts & Craft**

- Cellophane
- · Crepe Paper
- Crayons
- Pencils
- · Paint & Brushes
- · Glue
- · Rainbow Paper
- · Paper Rolls



#### Dispensing Equipment

- · Dilution Control Systems
  - · House Keeping
  - Laundry
  - · Kitchen / Ware Washing
- · Dispensing Pumps
- · Spray Bottles & Triggers
- · Hand Towel & Toilet Tissue
- · Soap & Sanitiser
- · Automated Air Freshener
- · Glove & Bottle Brackets



#### Office Supplies

- · Blu Tack
- Pens & Markers
- Paper
- Batteries
- Labels
- Sign Holders
- · Presentation Books
- · Binders & Folders



#### Safety

- · Safety Signs
- Lock out / Tag out Systems
- · Spill Kits
- · Hazardous Control
- · Bollards & Safety Cones
- · Barricade Tape
- · Line Marking Tape & Paint
- Anti-slip Tape
- · Speed Control Systems
- First Aid Kits



#### Sustainability & Eco Friendly

Products within our range are sourced from resource efficient & reliable companies who strive to reduce their environmental impact. Consideration is given to manufacturing processes, raw materials & waste disposal when selecting these products. We also ensure Manufacturers and products have Sustainable and Eco Friendly certifications.



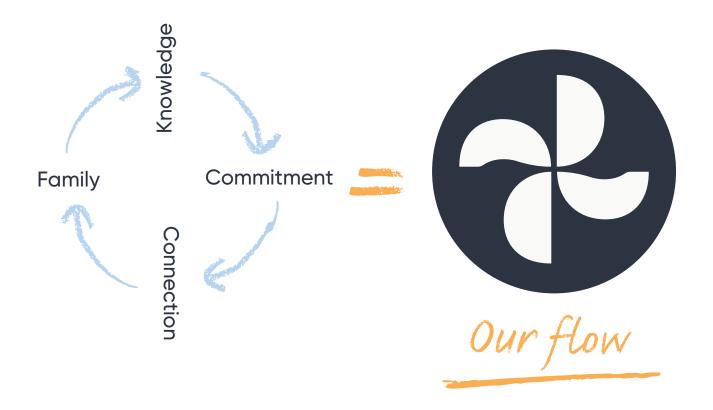
#### Australian Made and Manufactured

We continue to challenge ourselves and our partners to improve our products, supply chains and operations in a sustainable way. This includes sourcing and supporting Australian owned and manufactured quality products, that is sustainable in our current global environment.



## Our Philosophy

Our Purpose Is to unconditionally support each other (family) and our customers no matter what!



Family – Our work team is a family and we strive to unconditionally support each other for the further benefit of all of us and our customers.

Knowledge – We guide and direct our customers to create safer and more efficient workplaces. Seeking ways to improve ourselves and customers is our true strength.

Commitment – Having the courage to persevere when things get tough and always find a way. We say something, we do it! We never let our customers or our team mates down.

Connection – Our great relationships with our customers and teammates make life simply, better!! Connecting with people is key, never are they a number or colleague.



### ESG Initiatives





We are small enough to care, big enough to make an impact and strong enough to influence change.



Building a Genuinely Strong, Safe and Diverse Team



Indigenous Engagement & Support



Establishing Supply Chains



Providing Socially Conscious Sustainable Solutions to our customers



Do our part for climate & environment



Creating a safer environment for customers









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Servicing Australia

